

Efficiently Documenting from B (Base) to A (Accessories) in the Wheelchair Evaluation



Alpine
Home Medical

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Learning Objectives

- Identify Medicare's coverage criteria for the most common mobility products items
- Integrate policy requirements into the wheelchair evaluation
- Produce documentation that matches the patient's condition with a format acceptable for Medicare (and those the following Medicare) reimbursement the first time

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What's the Goal...



- Rehabilitate patients to not require medical equipment
- Select the most appropriate Mobility Assistive Equipment (MAE) for the patient's needs
- **Provide documentation for third party payers** in order for patient's to receive medically necessary equipment in a timely manner with the least amount of financial liability as possible
- Be **EFFICIENT**/effective in providing the required documentation
 - For your productivity
 - For timely delivery of necessary product (provider **CAN'T** deliver unless it is **RIGHT**)
 - Patient isn't held financially liable **OR** are not able to retain the medically necessary equipment
 - Provider could receive payment for their services to be able to continue servicing patients in the future

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Definition of EFFICIENT

•: capable of producing **desired results without wasting** materials, **time**, or energy an *efficient* worker

adverb

•learning to work more *efficiently*

Definition of INEFFICIENT

1.: not efficient: as

a : **not producing the effect intended or desired**

b : **wasteful of time** or energy <*inefficient* operating procedures>

c : **INCAPABLE, INCOMPETENT**

<an *inefficient* worker>

Definition of REDO

•: to do (something) again **especially in order to do it better**

•: to **change (or amend something, such as wheelchair evaluation/chart note)** so that it looks new or different

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Efficient vs. Inefficient

- You are **not incompetent or incapable** of assessing your patient's needs (you know how to perform a thorough evaluation per your specialty (PT/OT))
- You want to produce the **intended outcome (coverage for qualified patients)**
- You don't want to **waste time**
- So what is the **DISCONNECT**
- **It's the clarity of the written medical policy as to what is expected**
- Let's clarify what payers want so you can preserve the **LIFE** you chose as a clinician



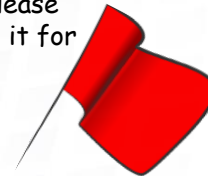
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Common Scenario

- The DME provider obtains the documentation for a mobility device (physician chart note and the therapist evaluation) but something is missing?
- The provider contacts the physician / therapist and explains that the documentation provided does not justify the need for the items ordered.
- The physician / therapist says, "What do you need, please tell me and I'll write and Addendum OR can you write it for me?"
- This is **WORST CASE SCENARIO!**
- Medicare and other payer do NOT like addendums (immediate **RED FLAG**)
- AND it's **INEFFICIENT TO REDO WORK**



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Addendum / Amendment

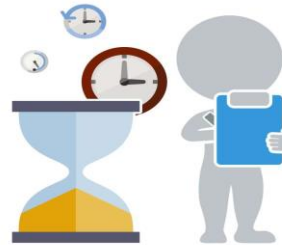
How to best handle an addendum/amendment?

AVOID them if possible!

- Understand what is required by each payer (keep it consistent if possible)
- Cheat sheets (condensed guides)
- Invest time in **Live training** (1-2 hours is ideal)

It is better for everyone if it is done correct the first time!

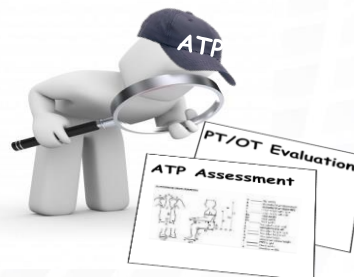
- ✓ Patient - Timely Delivery
- ✓ Clinicians - More Efficient
- ✓ Get YOUR LIFE Back
- ✓ Provider - Payment for Product and Servi



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Role and Responsibility (complex rehab wheelchairs K0005, E1161, K0835-K0864)

- ATP - Assistive Technology Professional
- LCMP - Licensed Certified Medical Professional



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Roles and Responsibilities

- An **ATP** assessment is required to have direct, in-person involvement in the wheelchair selection
- A specialty wheelchair evaluation performed by a licensed/certified medical professional (**LCMP**) such as a PT, OT, or practitioner who has specific training and experience in rehabilitation wheelchair evaluations and who documents the medical necessity for the wheelchair and its special features. The PT, OT, or practitioner may have no financial relationship with the supplier.

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Roles and Responsibilities

- An **ATP** is responsible to **determine the appropriate equipment (manufacturer and model)** based on the mobility limitations noted in the LMCP's wheelchair evaluation
- An **LMCP** is responsible to perform an evaluation to determine the mobility limitations and recommend mobility products and accessories to address those limitations

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Roles and Responsibilities

- PTs and OTs are not normally taught **about documentation** (in the way insurances want to see it) for mobility products in their formal education
- This consumes so much of their time during the course of a day and with productivity requirement to see patients, it leads them to have to write or rewrite documentation at nights and on weekends to keep up
- They either seek **"help"** or are offered **"help"** from equipment suppliers
- ATP is usually present during the wheelchair evaluation and they know more about coverage criteria and documentation format than the LCMP (they know what works)
- ATPs have a financial incentive to obtain timely and accurately as many have quotas and or are paid commission

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Roles and Responsibilities

- **"HELP"** - Ethical and possible Legal implications
 - LCMP is responsible for their notes and can only use a scribe if the scribe is not a provider of the services (equipment) and the scribe meets scribe requirements
 - LCMP prefers to use suppliers that scribes for them and doesn't want to work with those that don't
 - Potential Anti Kickback Violations in providing something of value (in kind) for a referral for a Medicare covered item

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Program Integrity Manual Anti-Kickback Statute

*"Whoever knowingly and willfully solicits or receives any remuneration (including any kickback, bribe, or rebate) directly or indirectly, overtly or covertly, in cash or **in kind** in return for referring an individual to a person for the furnishing or **arranging for the furnishing of any item or service for which payment may be made in whole or in part under a Federal health care program**, or in return for purchasing, leasing, ordering, or arranging for or recommending purchasing, leasing, or ordering any good, facility, service, or item for which payment may be made in whole or in part under a Federal health care program, **shall be guilty of a felony** and upon conviction thereof, shall be fined not more than **\$25,000** or imprisoned for not more than five years, or both."*



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Anti-Kickback Statute

- Scribing is something of value **in Kind**
- Only working with those that scribe is a **referral for arranging for the furnishing of any item or service for which payment may be made in whole or in part under a Federal health care program (Medicare / Medicaid)**
- Shall be guilty of a felony and upon conviction thereof, shall be fined not more than \$25,000 or imprisoned for not more than five years, or BOTH"

This arrangement could be considered remuneration **in kind** (a kickback) in return for referring individuals to the supplier for which payment may be made under a Federal health care program (Medicare, Medicaid).

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Reference

American Occupational Therapy Association. Occupational Therapy Code of Ethics. American Journal of Occupational Therapy, 69, 6913410030p1-6913410030p8.

Recently, AOTA was informed about questionable practices surrounding wheelchair evaluations conducted by occupational therapists in certain states. These practices impact recommendations and reimbursement and raise potential ethical as well as legal issues. These concerns involved questions about appropriate documentation, the role of the DME supplier, and what is viewed as a complete and compliant power wheelchair evaluation as intended by the Centers for Medicare & Medicaid Services (CMS) regulations and related guidance.

Q: Can I perform a power wheelchair evaluation but have the wheelchair supplier do the documentation if I am there to sign off on it?

A: NO. When you as the therapist sign off on documentation, you are effectively attesting that these are your notes; the content is accurate and reflects your clinical judgment.

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Least Costly Alternative - Authorize the least costly medically appropriate alternative to the item being ordered. In other words all items that cost less must be tried and failed OR considered and ruled out.



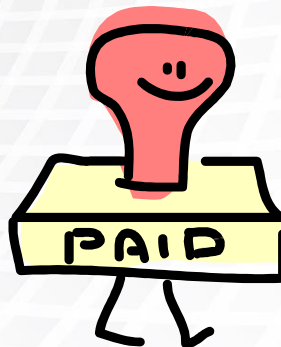
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Medical Necessity

- ✓ Unsafe or unreasonable and why
- ✓ The WHY is CRITICAL
- ✓ All least costly alternatives either **tried and failed** (and why) or **considered and ruled out** (and why)



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Medical Necessity

- Diagnosis (physician)
- Symptoms affecting mobility (physician)
- MRADLs that are being affected by the mobility limitation (physician)
- Ambulatory status (physician)

- Why a cane/walker can't resolve the mobility limitation with objective measurements (physician or LCMP (PT/OT))
- Why a manual wheelchair can't resolve the mobility limitation with objective measurements (physician or LCMP (PT/OT))
- If providing a power wheelchair then why a scooter can't resolve the mobility limitation with objective measurements (physician or LCMP (PT/OT))

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9 Step MAE Algorithm


Step 1

Does the beneficiary have a mobility limitation that significantly impairs his/her ability to participate in one or more mobility-related activities of daily living in the home?


A mobility limitation is one that:



- a. Prevents the beneficiary from accomplishing the mobility-related activities of daily living entirely, or
- b. Places the beneficiary at reasonably determined **heightened risk of morbidity or mortality** secondary to the attempts to participate in mobility-related activities of daily living, or
- c. Prevents the beneficiary from completing the mobility-related activities of daily living within a **reasonable time frame**.

NO



Patient DOES NOT Qualify for MAE

YES 

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9 Step MAE Algorithm


Step 2

Are there other conditions that limit the beneficiary's ability to participate in MRADLs at home?


Some examples are significant impairment of cognition or judgment and/or vision.



For these beneficiaries, the provision of MAE might not enable them to participate in MRADLs if the comorbidity prevents effective use of the wheelchair or reasonable completion of the tasks even with MAE.

YES



Answer Step 3

NO 

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9 Step MAE Algorithm

Step 3

If these other limitations exist, can they be ameliorated or compensated sufficiently such that the additional provision of MAE will be reasonably expected to significantly improve the beneficiary's ability to perform or obtain assistance to participate in MRADLs in the home?

NO



Patient DOES NOT Qualify for MAE

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9 Step MAE Algorithm

Step 4

Does the beneficiary or caregiver demonstrate the capability and the willingness to consistently operate the MAE safely?

Safety considerations include personal risk to the beneficiary as well as risk to others. The determination of safety may need to occur several times during the process as the consideration focuses on a specific device.

A history of unsafe behavior in other venues may be considered.

NO



Patient DOES NOT Qualify for MAE

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9 Step MAE Algorithm

Step 5

Can the functional mobility deficit be sufficiently resolved by the prescription of a cane or walker? (IN THE HOME)

The cane or walker should be appropriately fitted to the beneficiary for this evaluation.

*Assess the beneficiary's ability to **safely** use a cane or walker.*

YES



Patient May Qualify for Cane / Walker

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NO

GO



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9 Step MAE Algorithm

Step 6

Does the beneficiary's typical environment support the use of wheelchairs including scooters/power-operated vehicles (POVs)?

Determine whether the beneficiary's environment will support the use of these types of MAE. (DME Supplier)

Keep in mind such factors as physical layout, surfaces, and obstacles, which may render MAE unusable in the beneficiary's home. (DME Supplier)

NO



Patient DOES NOT Qualify for MAE

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YES

GO



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9 Step MAE Algorithm

Step 7

Does the beneficiary have sufficient upper extremity **function** to propel a manual wheelchair **in the home** to participate in MRADLs during a typical day? The manual wheelchair should be optimally configured (seating options, wheelbase, device weight, and other appropriate accessories) for this determination.

Limitations of strength, endurance, range of motion, coordination, and absence or deformity in one or both upper extremities are relevant.

Assess the beneficiary's ability to **safely** use a manual wheelchair.

NOTE: If the beneficiary is unable to self-propel a manual wheelchair, and if there is a caregiver who is available, willing, and able to provide assistance, a manual wheelchair may be appropriate.

YES - Patient May Qualify for a Manual Chair

NO

SKIP to Step 8

Continue to Step
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Manual Wheelchair Selection

Step 7

Standard Manual wheelchair (K0001)

A **standard hemi-wheelchair (K0002)** is covered when the beneficiary requires a lower seat height (17" to 18") because of short stature or to enable the beneficiary to place his/her feet on the ground for propulsion.

A **lightweight wheelchair (K0003)** is covered when a beneficiary meets both criteria: Cannot self-propel in a standard wheelchair in the home; and
The beneficiary can and does self-propel in a lightweight wheelchair.

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Manual Wheelchair Selection

Step 7

A **high strength lightweight wheelchair (K0004)** is covered when a beneficiary meets the criteria in (1) or (2): The beneficiary self-propels the wheelchair while engaging in frequent activities in the home that cannot be performed in a standard or lightweight wheelchair.

The beneficiary requires a seat **width, depth, or height** that cannot be accommodated in a standard, lightweight or hemi-wheelchair, and spends at least **two hours per day** in the wheelchair.

A high strength lightweight wheelchair is rarely reasonable and necessary if the expected duration of need is less than three months (e.g., post-operative recovery).

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Manual Wheelchair Selection

Step 7

An **ultra lightweight manual wheelchair (K0005)** is covered for a beneficiary if criteria (1) or (2) is met and (3) & (4) are met:

1. The beneficiary must be a full-time manual wheelchair user.
2. The beneficiary must require individualized fitting and adjustments for one or more features such as, but not limited to, **axle configuration**, wheel camber, or seat and back angles, and **which cannot be accommodated by a K0001 through K0004 manual wheelchair**.
3. The beneficiary must have a specialty evaluation that was performed by a licensed/certified medical professional (LCMP), such as a PT or OT, or physician who has specific training and experience in rehabilitation wheelchair evaluations and that documents the medical necessity for the wheelchair and its special features (see Documentation Requirements section). The LCMP may have no financial relationship with the supplier.
4. The wheelchair is provided by a Rehabilitative Technology Supplier (RTS) that employs a RESNA-certified Assistive Technology Professional (ATP) who specializes in wheelchairs and who has direct, in-person involvement in the wheelchair selection for the patient.

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Manual Wheelchair Selection

Step 7

A **manual wheelchair with tilt in space (E1161)** will be covered if the beneficiary meets the general coverage criteria for a manual wheelchair, and if criteria (1) and (2) are met :

1. The beneficiary must have a specialty evaluation that was performed by a licensed/certified medical professional (LCMP), such as a PT or OT, or physician who has specific training and experience in rehabilitation wheelchair evaluations and that documents the medical necessity for the wheelchair and its special features (see Documentation Requirements section). The LCMP may have no financial relationship with the supplier.
2. The wheelchair is provided by a Rehabilitative Technology Supplier (RTS) that employs a RESNA-certified Assistive Technology Professional (ATP) who specializes in wheelchairs and who has direct, in-person involvement in the wheelchair selection for the patient.

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Coverage Criteria - Manual Chair Wheels

A **push-rim activated power assist device (E0986)** for a manual wheelchair is covered if all of the following criteria are met:

- All of the criteria for a power mobility device listed in the Basic Coverage Criteria section are met; and
- The beneficiary has been self-propelling in a manual wheelchair for at least one year AND

E0986 requires:

- Licensed/certified medical professional, such as a PT or OT, or physician who has specific training and experience in rehabilitation wheelchair evaluations evaluation required
- ATP assessment required with direct, in-person involvement in the wheelchair selection for the beneficiary

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9 Step MAE Algorithm

Step 8

Does the beneficiary have sufficient strength and postural stability to operate a POV/scooter?

A POV is a 3- or 4-wheeled device with tiller steering and limited seat modification capabilities. The beneficiary must be able to maintain stability and position for adequate operation.

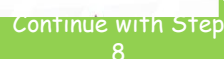
The beneficiary's home should provide adequate access, maneuvering space and surfaces for the operation of a POV.

*Assess the beneficiary's ability to **safely** use a POV/scooter.*

NO



YES - Patient May Qualify for a Scooter



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Scooter/POV Selection

Step 8

A POV (K0800-K0802) is covered if all of the basic coverage criteria have been met.

The patient is able to:

- Safely transfer to and from a POV, and
- Operate the tiller steering system, and
- Maintain postural stability and position while operating the POV in the home.
- The patient's mental capabilities (e.g., cognition, judgment) and physical capabilities (e.g., vision) are sufficient for safe mobility using a POV in the home.
- The patient's home provides adequate access between rooms, maneuvering space, and surfaces for the operation of the POV that is provided.
- The patient's weight is less than or equal to the weight capacity of the POV that is provided and greater than or equal to 95% of the weight capacity of the next lower weight class POV - i.e., a Heavy Duty POV is covered for a patient weighing 285 - 450 pounds; a Very Heavy Duty POV is covered for a patient weighing 428 - 600 pounds.
- Use of a POV will significantly improve the patient's ability to participate in MRADLs and the patient will use it in the home.
- The patient has not expressed an unwillingness to use a POV in the home.

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9 Step MAE Algorithm

Step 9

Are the additional features provided by a power wheelchair needed to allow the beneficiary to participate in one or more MRADLs?

The pertinent features of a power wheelchair compared to a POV are typically control by a joystick or alternative input device, lower seat height for slide transfers, and the ability to accommodate a variety of seating needs.

NOTE: *If the beneficiary is unable to use a power wheelchair, and if there is a caregiver who is available, willing, and able to provide assistance, a manual wheelchair is appropriate. A caregiver's inability to operate a manual wheelchair can be considered in covering a power wheelchair so that the caregiver can assist the beneficiary.*

NO



Patient DOES NOT Qualify for Power Chair

YES Proceed to
Determine Appropriate
Power Chair

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Solid Seats Base Criteria - Manual Chairs

- If the coverage criteria for a **manual chair** has been met a general use cushion (E2601 / E2602) and back (E2611 / E2612) are also covered.
- General use cushions and backs **ARE NOT** diagnosis driven



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Solid Seats Base Criteria – Power Chairs

- For patients who do not have special skin protection or positioning needs, a power wheelchair with Captain's Chair provides appropriate support.
- Therefore, if a general use cushion is provided with a power wheelchair with a sling/solid seat/back instead of Captain's Chair, the wheelchair and the cushion(s) will be covered only if either criterion 1 or criterion 2 is met:
 1. The cushion is provided with a covered power wheelchair base that is not available in a Captain's Chair model – i.e., codes K0839, K0840, K0843, K0860 – K0864, K0870, K0871, K0879, K0880, K0886, K0890, K0891; or
 2. A skin protection and/or positioning seat or back cushion (**Diagnosis Driven**) that meets coverage criteria is provided.

If one of these criteria is not met, **both the power wheelchair with a sling/solid seat and the general use cushion AND the solid seat base will be denied as not reasonable and necessary.**



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Coverage Criteria – Cushions and Backs

A **skin protection seat cushion** (E2603, E2604, E2622, E2623) is covered for a beneficiary who meets both of the following criteria:

The beneficiary has a manual wheelchair or a power wheelchair with a sling/solid seat/back and the beneficiary meets Medicare coverage criteria for it; and 2. The beneficiary has either of the following:

- a. **Current pressure ulcer or past history of a pressure ulcer** (see diagnosis codes that support medical necessity section below) on the area of contact with the seating surface; or
- b. **Absent or impaired sensation in the area of contact with the seating surface or inability to carry out a functional weight shift due to one of the following diagnoses:**

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Coverage Criteria - Cushions and Backs

A positioning seat cushion (E2605, E2606), positioning back cushion (E2613-E2616, E2620, E2621), and positioning accessory (E0953, E0955-E0957, E0960) are covered for a beneficiary who meets **both** of the following criteria:

1. The beneficiary has a manual wheelchair or a power wheelchair with a sling/solid seat/back and the beneficiary meets Medicare coverage criteria for it; **and**
2. The beneficiary has any **significant postural asymmetries** that are due to one of the following (a or b):
 - a. A diagnosis code listed in Group 2; **or**
 - b. A diagnosis code listed in Group 3.

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Coverage Criteria - Cushions and Backs

A **custom fabricated seat cushion (E2609)** is covered if criteria (1) and (3) are met. A **custom fabricated back cushion (E2617)** is covered if criteria (2) and (3) are met:

1. Beneficiary meets all of the criteria for a prefabricated skin protection seat cushion or positioning seat cushion;
2. Beneficiary meets all of the criteria for a prefabricated positioning back cushion;
3. **There is a comprehensive written evaluation by a licensed/certified medical professional, such as a physical therapist (PT) or occupational therapist (OT), which clearly explains why a prefabricated seating system is not sufficient to meet the beneficiary's seating and positioning needs.** The PT or OT may have no financial relationship with the supplier.

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Repair/Replacement - Warranty and RUL

For Medicare, payment can be made for replacement of DME that is lost, stolen, irreparably damaged, or has been in continuous use for the equipment's reasonable useful lifetime (RUL).

In general, the RUL for DME is established as **five years** (42 CFR 414.210(f)). Computation of the RUL is based on when the equipment is delivered to the beneficiary, not the age of the equipment.

The RUL is used to determine how often it is reasonable to pay for the replacement of DME under the Medicare program and is not explicitly set forth as a minimum lifetime standard.

PDAC Requirements - Cushions and Backs

It has a warranty that provides for repair or full replacement if manufacturing defects are identified or the surface does not remain intact due to normal wear within 12 months for general use and 18 months skin protection and or positioning.

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Replacement – Warranty and RUL

- If a cushion needs to be replaced it must be documented the reason and if the item can be **repaired**
- If it **can be repaired** (replacing parts of the cushion) that can be reimbursed and in this case so can labor (K0739)
- If it **can't be repaired** (per the manufacturer) and there is documentation from a **clinician** that it is no longer meeting the patient's need (no longer **intact**) it CAN be replaced
- It will initially deny (same similar) but through appeal (redetermination) it should pay with required documentation

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Coverage Criteria - Power Positioning (tilt, recline, tilt and recline)

A power seating system - tilt only (E1002), recline only (E1005), or combination tilt and recline (E1007) -

- The beneficiary is at high risk for development of a **pressure ulcer** and is unable to perform a functional weight shift; or
- The beneficiary utilizes intermittent catheterization for bladder management and is unable to independently transfer from the wheelchair to bed; or
- The power seating system is needed to manage increased tone or spasticity.
- Must have a reason for each (Tilt / Recline)



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Coverage Criteria - Electronics

Codes E2310 and E2311 describe the electronic components that allow the beneficiary to control two or more of the following motors from a single interface (e.g., proportional joystick, touchpad, or non proportional interface):

Power wheelchair drive, power tilt, power recline, power shear reduction, power leg elevation, power seat elevation, power standing (NOT COVERED). It includes a function selection switch which allows the beneficiary to select the motor that is being controlled and an indicator feature to visually show which function has been selected.

A harness (E2313) describes all of the wires, fuse boxes, fuses, circuits, switches, etc. that are required for the operation of an expandable controller.

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Coverage Criteria - Electronics

When **ONE** power seating function/actuator/motor is provided on a power wheelchair:

One unit of E2310 (electronic connection between wheelchair controller and one power seating system motor) is allowed.

- An expandable controller (E2377) and harness (E2313) are **not allowed** in this situation unless a specialty interface is used
- Example: E1002 (power seating system, tilt only) is added to a power wheelchair. A power tilt system uses one power seating motor/actuator.

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Coverage Criteria - Electronics

When **TWO** power seating functions/actuators/motors are provided:

- One unit of **E2311** (electronic connection between wheelchair controller and two or more power seating system motors) is allowed
- An expandable controller (E2377) and harness (E2313) are **not allowed** in this situation unless a specialty interface is used.
- Example: E1007 (Wheelchair accessory, power seating system, combination tilt and recline) is added to a power wheelchair. The tilt and the recline functions each have one actuator or power seating system motor, for a total of two.

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Coverage Criteria - Electronics

- When **THREE** or more power seating functions/actuators/motors are provided:
- One unit of **E2311** (electronic connection between wheelchair controller and two or more power seating system motors), one unit of **E2377** (expandable controller), and one unit of **E2313** (harness for upgrade to expandable controller) are allowed
- Example: E1007 (Wheelchair accessory, power seating system, combination tilt and recline) is added to a power wheelchair with power articulating foot platform. The tilt, recline, and power shear reduction features each have one actuator or power seating system motor, for a total of **three**.

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Legible Documents and Legible Identifiers

- This error will cause a delay in delivery
- *Medicare requires a legible identifier for services provided/ordered. The method used shall be hand written or an electronic signature (stamp signatures are not acceptable) to sign an order or other medical record documentation for medical review purpose*
- The OIG and CERT have made it clear that this requirement must be enforced and signatures (initials are not acceptable), hand written or electronic, must be present on ALL documentation and **MUST BE LEGIBLE**
- The legible (signature) identifier requirement applies to documentation for ANY service performed and billed to Medicare

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Thank You for Attending

Dan Fedor

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570-499-8459 call or text

